





# ON-SITE VISIT FORM

To be filled out by the interviewer — Information is confidential

5.19.09

<p>18. Do you anticipate any federal, state, or local legislation changes that will <b>benefit</b> your business in the next five years: <span style="float: right;"><input type="checkbox"/> Yes <input type="checkbox"/> No</span></p> <p style="margin-left: 20px;"><i>If yes, what changes?</i> _____</p> <p style="margin-left: 20px;">How will they affect the company? _____</p> <p>_____</p>	<p style="text-align: center;">DNA/K Dcl</p>
<p><i>Industry Notes</i></p>	

<b>Management</b>	
<p>19. Has the company's ownership changed in the last 18 months, or do you anticipate a change: <span style="float: right;"><input type="checkbox"/> Changed <input type="checkbox"/> Change Pending <input type="checkbox"/> No</span></p> <p style="margin-left: 20px;"><i>If changing, please explain:</i> _____</p> <p>_____</p> <p>_____</p>	<p style="text-align: center;">DNA/K Dcl</p>
<p>Has the company's top management changed or is it expected to change in the next 18 months: <span style="float: right;"><input type="checkbox"/> Changed <input type="checkbox"/> Change Pending <input type="checkbox"/> No</span></p> <p style="margin-left: 20px;"><i>If changing, please explain:</i> _____</p> <p>_____</p> <p style="margin-left: 20px;"><i>If changed, what impact will this/these changes have on the local operation?</i> _____</p> <p>_____</p>	<p style="text-align: center;">DNA/K Dcl</p>
<p>20. Are the projected employment needs for this facility: <span style="float: right;"><input type="checkbox"/> Increasing <input type="checkbox"/> Stable <input type="checkbox"/> Decreasing</span></p>	<p style="text-align: center;">DNA/K Dcl</p>
<p>21. What are the community's <b>strengths</b> as a place to do business?</p> <p>_____</p> <p>_____</p>	<p style="text-align: center;">DNA/K Dcl</p>
<p>22. What are the community's <b>weaknesses</b> as a place to do business?</p> <p>_____</p> <p>_____</p>	<p style="text-align: center;">DNA/K Dcl</p>
<p>23. Are there any <b>barriers to growth</b> in this community? <span style="float: right;"><input type="checkbox"/> Yes <input type="checkbox"/> No</span></p> <p style="margin-left: 20px;"><i>If yes, what?</i> _____</p> <p>_____</p>	<p style="text-align: center;">DNA/K Dcl</p>
<p>24. Does the attitude among <b>executives at corporate headquarters</b> toward this community as a place to do business differ from local management: <span style="float: right;"><input type="checkbox"/> Yes <input type="checkbox"/> No</span></p> <p style="margin-left: 20px;"><i>If yes, please explain?</i> _____</p> <p>_____</p> <p>_____</p>	<p style="text-align: center;">DNA/K Dcl</p>

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25. Are there any reasons the community may not be considered for future expansion? <span style="float:right;"><input type="checkbox"/> Yes <input type="checkbox"/> No</span> If yes, please explain? _____ _____	DNA/K	Dcl
26. Are there suppliers or service providers that the company would like to have located closer to this facility: <span style="float:right;"><input type="checkbox"/> Yes <input type="checkbox"/> No</span> If yes, product/service, company, and current location? _____	DNA/K	Dcl
<i>Management Notes</i>		

<b>Workforce</b>										
	Low	1	2	3	4	5	6	7	High	
27. How do you rate the <b>availability</b> of workers in this area:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
28. How do you rate the <b>quality</b> of workforce in this area:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
29. How do you rate the <b>stability</b> of workforce in this area:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
30. As compared to other company facilities, how would you rate <b>productivity</b> in this facility:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
31. Is the company experiencing recruitment problems with any employee positions or skills: <span style="float:right;"><input type="checkbox"/> Yes <input type="checkbox"/> No</span> If yes, what problems, positions, skills? _____ _____									DNA/K Dcl	
32. Is the number of unfilled positions: <span style="float:right;"><input type="checkbox"/> Increasing <input type="checkbox"/> Stable <input type="checkbox"/> Decreasing</span> Estimated number of unfilled positions today: _____ Approximately when will these jobs be filled? _____ (mm/yy)									DNA/K Dcl	
33. Have you experienced or do you anticipate any significant changes in the make-up of your workforce? <span style="float:right;"><input type="checkbox"/> Yes <input type="checkbox"/> No</span> If yes, how did/will you deal with this change? _____									DNA/K Dcl	
34. Are primary recruitment problems limited to: <span style="float:right;"><input type="checkbox"/> Community <input type="checkbox"/> Industry</span>									DNA/K Dcl	
35. Is company investment in employee training: <span style="float:right;"><input type="checkbox"/> Increasing <input type="checkbox"/> Stable <input type="checkbox"/> Decreasing <input type="checkbox"/> None</span> If investing in employee training, what percentage of the training budget is for:									DNA/K Dcl	
	New job skills training _____%									
	Proficiency training _____%									
	Remedial skill training _____%									
<i>Workforce Notes</i>										

<b>Technology</b>											
36. Is there new technology emerging that will substantially change either your company's primary product/service or how it is produced?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	DNA/K Dcl								
<i>Explain new technology: (Interviewer: Circle one – Positive, Negative, Both)</i> _____											
37. Compared to your business segment, how would you rank your company's use of technology for:											
<b>Use</b>	<b>Low</b>							<b>High</b>			
Internal office operations	1	2	3	4	5	6	7	DNA/K Dcl			
Production	1	2	3	4	5	6	7	DNA/K Dcl			
Sales and inventory management	1	2	3	4	5	6	7	DNA/K Dcl			
Marketing	1	2	3	4	5	6	7	DNA/K Dcl			
<i>Comments:</i> _____											
38. Compared to your business segment, rate your company's technology investment:											
				Low						High	
				1	2	3	4	5	6	7	DNA/K Dcl
<i>Comments:</i> _____											
39. Is the community's technology infrastructure adequate for your company's growth plan?											
						<input type="checkbox"/> Yes	<input type="checkbox"/> No		DNA/K Dcl		
<i>Comments:</i> _____											
<i>Technology Notes</i>											

<b>Utility Services</b>												
40. How is the consumption of the following utilities changing?					41. Please rate your satisfaction with your utility providers							
<u>Type of Utility</u>	I*	S*	D*		Low				High			
A) Water	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl	1	2	3	4	5	6	7	DNA/K Dcl
B) Sewer	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
C) Natural Gas	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
D) Electric	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
E) Telecom (voice)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
F) Cellular service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
G) Internet access	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
H) Internet speed	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
* I = Increasing, S = Stable, D = Decreasing												

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For any utility services with satisfaction rated 3 or below, please comment:	
Utility service issue 1 (circle one) A B C D E F G H	Low Rank Comment 1: _____ _____ _____
Utility service issue 2 (circle one) A B C D E F G H	Low Rank Comment 2: _____ _____ _____
Utility service issue 3 (circle one) A B C D E F G H	Low Rank Comment 3: _____ _____ _____
Utility Notes	

<b>Community Services</b>								
42. Please rate the quality of the following services provided by the community on a scale of 1 to 7, 7 being high.								
	Low						High	
	1	2	3	4	5	6	7	
A) Police protection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
B) Fire protection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
C) Ambulance paramedic service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
D) Health care services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
E) Child care services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
F) School (K–12)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
G) Tech college	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
H) Community college	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
I) College(s) and university(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
J) Public transportation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
K) Traffic control	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
L) Streets and roads (local)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
M) Highways (State & Federal)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
N) Airline passenger service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
O) Air cargo service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
P) Trucking	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl

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42. Continued	1	2	3	4	5	6	7	
Q) Property tax assessment (fair & equitable)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
R) Zoning changes and building permits	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
S) Regulatory enforcement (fair & equitable)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
T) Community planning	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
U) Community services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
V) County services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
W) Chamber of Commerce or business association	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
X) Economic development organization	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl

For services with satisfaction rated 3 or below, please comment:

Service issue 1 (circle one)

A B C D E F G H I J K L  
M N O P Q R S T U V W X

Low Rank Comment 1: \_\_\_\_\_

\_\_\_\_\_

Service issue 2 (circle one)

A B C D E F G H I J K L  
M N O P Q R S T U V W X

Low Rank Comment 2: \_\_\_\_\_

\_\_\_\_\_

Service issue 3 (circle one)

A B C D E F G H I J K L  
M N O P Q R S T U V W X

Low Rank Comment 3: \_\_\_\_\_

\_\_\_\_\_

Community Service Notes

Do you have any other comments you would like to share?

Thank you for your assistance.